



# NEWSLETTER

EDITION 2 | OCTOBER 2012

## Van Huët presents revolutionary new inloader concept ELT<sup>++</sup> on Glasstec 2012

# 23% more glass per trip results in an important efficiency gain for customer

**After the success of the ELT<sup>+</sup> system in the field of glass transportation, Van Huët now introduces the revolutionary ELT<sup>++</sup>-concept. This new concept increases the loading capacity by 23% without increasing the total weight of the carrier and without exceeding the maximum allowable weight (40 tons in most European countries). A completely new way of looking to the existing inloader concept has resulted in this spectacular efficiency gain. A typical case of "out of the box thinking".**

Transport cost are a substantial part of the cost price of glass and for many years they show an upward trend. This is, amongst others, caused by road taxes, increasing fuel prices and new environmental regulations. In order to compensate for the increasing costs, Van Huët is heavily investing in Research and Development. The goal: reduce transport cost and harmful emissions (CO<sub>2</sub>) as well as increase the efficiency in the logistics chain by developing new intelligent concepts. The result: lower logistics costs for our customers and a better environment.

These efforts have already resulted in internationally patented concepts as MaXi®, LOGIGLASS® and 2WIN®. The ELT<sup>+</sup> inloader makes it possible to transport 9 packs of jumbo size glass per trip in stead of the standard 8 packs (of 2,8 tons); an improvement of **12,5%**! The success of this concept is impressive; A fleet of **40** ELT<sup>+</sup> combinations is actually on the road. The efficiency advantage per trip is expressed in the cost price per square meter or ton of our customers' product.

### ELT<sup>++</sup>

The new ELT<sup>++</sup> concept that is now being introduced is completely newly designed and developed in partnership with the renowned German aluminium trailer builder Meierling based in Hagen. By applying intelligent techniques and lighter (aluminium) materials the total weight of the combination has been massively reduced. This is to the benefit of the loading capacity, which is increased from 22 tons to 27 tons. Using the maximum loading capacity this means an increase of 23% more glass per trip.

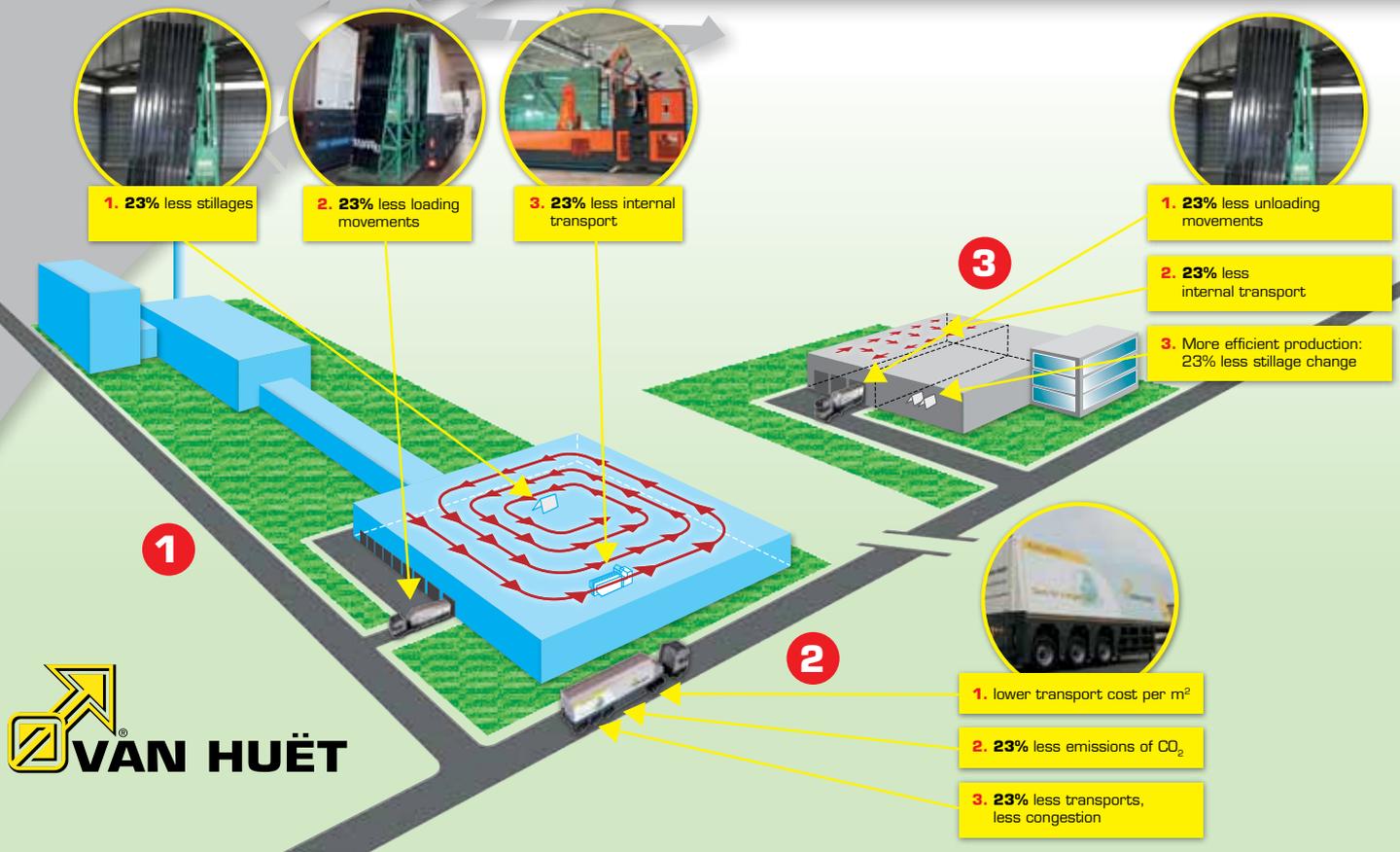


**€ 4.000.000,- per year!**

*"23% more glass per load represents with a fleet of 100 inloaders per year a value of € 4.000.000,- per year!"*



Care for a fragile world



## ELT<sup>++</sup>: Efficiency improvement in the logistics chain

### ELT<sup>++</sup>: ECONOMIC + ECOLOGIC Light Truck and Trailer

The ELT<sup>++</sup> concept has a major impact on several elements in the logistics chain at:

1. The shipper
2. The road transport
3. The receiver

In the illustration above this is represented in detail.

The base concept of the glass transportation has not been changed. The internal transportation of the glass (by Hubtex) as well as the road transportation (by inloader) is still realised on a glass stillage. The only difference: there is much more glass per stillage.

### ELT<sup>++</sup> on Glasstec 2012

The Glasstec, as the largest exhibition for the (float) glass industry in the world, offers a great stage to show this new concept to the glass world. The interest for the ELT<sup>++</sup> concept is very big. Van Huët Glass Logistics has secured the production for the first **200** trailers at Meierling and the first **50** trailers have been placed in the market.

We would be pleased to show you the ELT<sup>++</sup> concept and to provide you more information on our **stand F39 in hall 9** during the Glasstec 2012 in Düsseldorf. You are more than welcome!

### About Van Huët

Van Huët Glass Logistics is a specialist in the field of glass logistics in Europe and is a leading player in this market. The company is a division of the Emons Group in Milsbeek, the Netherlands. With 5 subsidiaries in Germany, the Czech Republic, Poland, Belgium and the Netherlands Van Huët provides logistics services to the European glass industry.

Our target is on further growing and strengthening our position in the Glass Logistics market.

Our focus is on:

- The customer
- Quality (assured with ISO 9001:2008)
- Flexibility
- Competitive conditions
- Innovation regarding technology, modes of cooperation, products/services and ICT

**glasstec**

INTERNATIONAL TRADE FAIR FOR GLASS  
PRODUCTION • PROCESSING • PRODUCTS

23 - 26 OCTOBER 2012  
DÜSSELDORF, GERMANY

**HALL 9, STAND F39**

**MAXI**

**LOGI GLASS**

**ELT<sup>+</sup>**

**ELT<sup>++</sup>**



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